

NEW YORK STATE REAL ESTATE BOARD
MEETING SUMMARY

December 10, 2018

The meeting was held at the Department of State, Division of Licensing Services, 99 Washington Avenue, Albany, 123 William Street, NYC and 65 Court Street Buffalo NY.

I. CALL TO ORDER, INTRODUCTIONS and OFFICIAL ATTENDANCE

The meeting was called to order at 10:37 a.m. Amy Penzabene performed roll call and announced there was not a quorum. The official attendance was as follows:

BOARD MEMBERS

Diane Ramirez
Neil Garfinkel
Duncan McKenzie

Excused:

David Leno
Gregory Weston
Dale Burnett
Daniel Hartnett
Sandra Erickson
David Rumsey
David Dworkin
Trisha Ocona

DEPARTMENT OF STATE STAFF

Jack Bilello
Rhonda Booker
Jodi DeLollo
Ernita Gantt
Marc Mastrobuono
Mary Jo Moore
Dave Mossberg
Amy Penzabene
Adaiha Murdock
Loriette Powell
Marcy Rose

VISITORS

Anthony Gatto, NYSAR
Mike Kelly, NYSAR
Justin Berhaupt, Zillow Group

II. DEPARTMENT REPORTS

Enforcement – E. Gantt reported the metrics on Real Estate complaints. Continuing Education audits have a 95% compliance rates

Education Committee – Marcella Rose provided an update on the Division’s 75-hour Real Estate Salesperson Qualifying Education audit. She reported a 90% compliance rate.

Real Estate Broker Advertisement Audit – J. Bilello provided the metrics for the audits on Real Estate Advertising. The audits are solely on the advertising of Commercial Real Estate titles.

D. Mossberg commented that there may have been some confusion in the industry that there were separate rules under Article 12-a of the regulations for the residential side versus the commercial side, so to address these issues audits were conducted on commercial entities.

Real Estate Broker Course Curriculum – M. Mastrobuono reported that the Real Estate Broker course curriculum was revised and went into effect September 1, 2018. The schools were provided the new curriculum in the spring of 2018.

III. PUBLIC COMMENT

There were no public comments.

The meeting was adjourned at 11:02 a.m.

VI. PUBLIC HEARING

There were no comments from the public addressed to the Board or the Division.